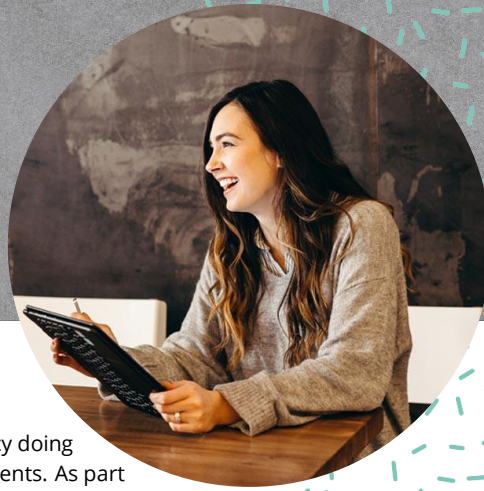


# Sales Manager

(all genders)



## Why projekt0708?

We are a fresh, modern, innovative and agile HR/IT consultancy doing exciting transformation and digitalization projects with cool clients. As part of the Internal Services team, you work behind the scenes to make sure our consulting business runs smoothly, which makes you an important part of the p78 family. The job at projekt0708 is fun, exciting and challenging and the colleagues are more than just colleagues.

### Contact person

Gabriela Hein

### Your Job

Sales Manager  
(all genders)

### Time model

Full time or part time (min.  
30 hours)

### Location

Munich, Hamburg or  
remotely (Germany /  
Austria)

## What you can look forward to

- You oversee the sales of our project and product areas in the SAP environment
- As part of projekt0708's growth strategy, you take on the active acquisition of new customers, including the analysis of relevant target companies and contacts
- You conduct sales pitches and system demos together with pre-sales colleagues and present at the top management level
- Along with the team, you manage key account management
- Additionally, the evaluation and maintenance of our CRM system (Salesforce) fall within your responsibilities
- When needed, you also support in tender processes

## You'll fit in with us if...

- .....you are communicative, sociable, and a team player; furthermore, you should be organized and possess a hands-on mentality
- ...you have professional experience in sales and ideally have already immersed yourself in the world of SAP
- ...you ensure smooth communication with your empathic personality and have excellent analytical and conceptual skills
- ...you have no problems with occasional travel for sales pitches, trade fairs and other external events
- ...you have a very good command of English and are fluent in German

## Our corporate culture

- You can expect a unique team spirit, flat hierarchies and a working environment characterized by the hybrid model
- We are on a first-name basis and also like to wear our p78 hoodie outside of customer meetings
- You have a cool idea? We support and encourage you to realize it
- Our mission: People are our passion, technology our element. With creativity, innovation and passion, as one ambitious team, we create digital solutions that inspire people, ensure the success of our customers and make them fit for the challenges of tomorrow

## Your benefits



FLEXIBLE  
WORKING HOURS



ADVANCED TRAINING



MOBILE WORK /  
WORKING FROM HOME



COMPANY CAR /  
COMPANY BIKE



COMPANY PENSION  
PLAN (bAV)



STAFF  
FITNESS

## We're looking forward to getting to know you!



## Send us a text message or call us

Your contact person Ms. Gabriela Hein will answer all your questions about the projekt0708 recruiting process or the status of your application immediately.



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